

Item 1. COVER PAGE

Brochure Supplement
(Part 2B of Form ADV)

JUSTIN RADFORD
Investment Adviser Representative



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This Brochure Supplement (the “**Supplement**”) provides information about the supervised person identified herein, an Investment Adviser Representative (“**IAR**”) of Beacon Capital Management, LLC (“**Beacon**” and/or the “**Firm**”), that supplements the Firm’s Form ADV Part 2A (the “**Brochure**”). Please contact Ms. Jaimie Palmer, the Chief Compliance Officer of Beacon at 615-224-9794, if you did not receive the Brochure or if you have any questions about the content of this Supplement.

The information in this Supplement has not been approved or verified by the United States Securities and Exchange Commission (the “**SEC**”) or by any state securities authority. Additional information about all Supervised Person is available on the SEC’s website at www.adviserinfo.sec.gov. You can search this website by using the IAR’s CRD number as listed below.

January 2023

JUSTIN RADFORD, Investment Adviser Representative

- **CRD No.** 6960871
- **Born:** 1973

Item 2. EDUCATIONAL AND BUSINESS EXPERIENCE

Generally, Beacon, requires employees to have relevant work experience in the securities industry. Any employee of Beacon acting in an IAR capacity will be appropriately licensed as such.

Education Background:

- Masters of Military Arts & Science, US Army Command and General Staff College (2014)
- Masters of Business Administration, Trident University International (2006)
- Bachelors of Art (Accounting), University of Nevada – Las Vegas (2000)

Business Experience:

- **Beacon Capital Management** (2020-Present)
Financial Advisor, Franklin, TN
- **Edward Jones Investments** (2018-2020)
Financial Advisor, Franklin, TN
- **United States Air Force** (2015-2018)
Policy and Compliance Branch Chief, Scott Air Force Base, IL
- **United States Air Force** (2014-2015)
Squadron Commander, Ali Al Saleem, Kuwait
- **United States Air Force** (2012-2013)
Squadron Commander, Dover, DE
- **United States Air Force** (2010-2012)
Maintenance Operations Officer, Dover DE

Licenses:

- **State Securities Exams**
Series 66 – Uniform Combined State Examination (2018)
- **Insurance License** (2018)
Tennessee, State Board Systems – Insurance Producer

Item 3. DISCIPLINARY INFORMATION

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

Item 4. OTHER BUSINESS ACTIVITIES

Mr. Radford has been a licensed insurance agent since 2018. In his separate capacity as an insurance agent, Mr. Radford may suggest you implement recommendations of Beacon Insurance & Life, LLC (“Beacon Insurance”), a wholly owned affiliated of the Firm, by purchasing disability insurance, life insurance, annuities, or other insurance products. He approximately spends about 20% of his time on these activities. From time to time, he may offer clients advice or products from those activities and

Beacon Insurance will earn compensation for him selling such insurance products, including insurance products he sells to you. Compensation earned by Beacon Insurance for these products is separate from the advisory fees the Firm receives from you.

These practices may present a conflict of interest because it gives the Firm, through Beacon Insurance, an incentive to recommend products based on the compensation amount received. We will explain the specific costs and commissions associated with any recommended insurance products and investments with you. Additionally, you have the option to purchase insurance products through other brokers or agents who are not affiliated with us. You are not required to do business with Mr. Radford in any of these capacities.

Item 5. ADDITIONAL COMPENSATION

As noted in Item 4 above, Mr. Radford receives additional compensation for his work as an insurance agent and his real estate investment activities, beyond the fee-based compensation he receives providing investment advice through our Firm.

Item 6. SUPERVISION

Mr. Radford is an Investment Adviser Representative of Beacon. He is responsible for providing advice to clients. He is supervised by Dan Benson, Executive Vice President. Mr. Benson can be reached at 615-224-9794. We supervise Mr. Radford by requiring that he adhere to our processes and procedures as described in our Firm's Compliance Manual and Code of Ethics and through monitoring his activities accordingly.