

Item 1. **COVER PAGE**

Brochure Supplement
(Part 2B of Form ADV)

Richard Ferguson
Investment Adviser Representative



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Franklin, Tennessee 37067
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(CRD# 6385433)

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This Brochure Supplement (the “**Supplement**”) provides information about the supervised person identified herein, an Investment Adviser Representative (“**IAR**”) of Beacon Capital Management, LLC (“**Beacon**” and/or the “**Firm**”), that supplements the Firm’s Form ADV Part 2A (the “**Brochure**”). Please contact Ms. Jaimie Palmer, the Chief Compliance Officer of Beacon at 615-224-9794, if you did not receive the Brochure or if you have any questions about the content of this Supplement.

The information in this Supplement has not been approved or verified by the United States Securities and Exchange Commission (the “**SEC**”) or by any state securities authority. Additional information about all Supervised Person is available on the SEC’s website at www.adviserinfo.sec.gov. You can search this website by using the IAR’s CRD number referenced above.

December 2020

Richard Ferguson, Investment Adviser Representative

- CRD No. 6385433
- Born: 1992

Item 2. EDUCATIONAL AND BUSINESS EXPERIENCE

Generally, Beacon, requires employees to have relevant work experience in the securities industry. Any employee of Beacon acting in an IAR capacity will be appropriately licensed as such.

Education Background:

- Bachelor of Science – Managerial Finance
University of Mississippi, Oxford, MS (2014)

Business Experience:

- Investment Adviser Representative (2021 - Present)
Beacon Capital Management, LLC, Franklin, TN
- Registered Securities & Investment Adviser Representative (2021 - 2021)
U.S. Bancorp Investments, Brentwood, TN
- Registered Securities & Investment Adviser Representative (2015 - 2021)
Bank of America/Merrill Lynch, Nashville, TN
- Investment Adviser Representative (2014 - 2015)
Waddell & Reed, Memphis, TN

Licenses/Certifications:

- State Securities Exams
Series 66 – Uniform Combined State Examination (2015)
- Principal/Supervisory Exams
Series 9 – General Securities Sales Supervisor – Options Module (2019)
- General Industry/Products Exam
SIE – Securities Industry Essential Examination (2018)
Series 7 – General Securities Representative Examination (2014-Inactive)

Item 3. DISCIPLINARY INFORMATION

Registered investment advisers are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this Item.

Item 4. OTHER BUSINESS ACTIVITIES

Mr. Ferguson has passive ownership in a Limited Partnership which owns commercial farmland.

Item 5. **ADDITIONAL COMPENSATION**

As noted in Item 4 above, Mr. Ferguson receives additional compensation for his ownership in the Limited Partnership, beyond the fee-based compensation he receives providing investment advice through our Firm.

Item 6. **SUPERVISION**

Mr. Ferguson is an Investment Adviser Representative of Beacon. He is responsible for providing advice to clients. He is supervised by Dan Benson, Executive Vice President. Mr. Benson can be reached at 615-224-9794. We supervise Mr. Ferguson by requiring that he adhere to our processes and procedures as described in our Firm's Compliance Manual and Code of Ethics and through monitoring his activities accordingly.