

## **Brochure Supplement**

(Part 2B of Form ADV)

**David Lee Buselmeier**

**Investment Adviser Representative**

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### NOTICE:

This brochure supplement provides information about the Investment Adviser Representatives (IARs) of Beacon Capital Management, LLC ("Beacon Capital Management"). This information supplements the Beacon Capital Management brochure. You should have received a copy of that brochure. Please contact Nikki Brinkerhoff at 615-224-9794, if you did not receive the brochure of Beacon Capital Management. You can also contact Ms. Brinkerhoff if you have any questions about the content of this supplement. Additional information about the IARs delineated within this supplement is available on the Investment Adviser Public Disclosure website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov). You can search this website by using the IAR's CRD number as listed herein.

November 2020

## GENERAL EDUCATIONAL AND BUSINESS REQUIREMENTS

Generally, Beacon Capital Management, LLC (“Beacon Capital Management”) requires employees to have relevant work experience in the securities industry. Any employee of Beacon Capital Management acting in an Investment Adviser Representative (IAR) capacity will be appropriately licensed as such.

This brochure supplements provides information about **David Lee Buselmeier**.

## ITEM 2 EDUCATIONAL AND BUSINESS EXPERIENCE

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### **David Lee Buselmeier, Investment Adviser Representative**

CRD No. 6435589

Year of Birth: 1991

#### Education Background:

Bachelor of Science–Corporate Finance, Western Kentucky University (2011–2014)

Certificate–Personal Financial Planning, Western Kentucky University (2014)

Certified Financial Planner (2018)

Insurance License #2325342

#### Business Experience:

##### ***Investment Adviser Representative***

Beacon Capital Management, LLC, Franklin, TN (2016 – Present)

##### ***Insurance Agent***

(2015 – Present)

##### ***Registered Securities Representative***

Kalos Capital, Inc., Alpharetta, GA (2016 – 2017)

##### ***Client Relationship Manager***

(2015)

##### ***Financial Adviser***

(2016)

Premier Asset Management, Brentwood, TN

##### ***Registered Staff Member***

Commonwealth Financial Network, Waltham, MA (2015 –2016)

## ITEM 3 DISCIPLINARY INFORMATION

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David Buselmeier, Investment Adviser Representative, does not have any legal or disciplinary events that are material to a client’s or prospective client’s evaluation.

## **ITEM 4      OTHER BUSINESS ACTIVITIES**

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David Buselmeier has been a licensed insurance agent since 2015. He is licensed to sell life, health, annuities, and long-term care insurance. Mr. Buselmeier spends approximately 20 hours per week selling insurance products.

Through his work as an insurance agent Mr. Buselmeier is eligible to receive commission on the sale of insurance products. This additional compensation presents a conflict of interest because it creates an incentive to recommend certain products to clients over others that may not offer similar compensation to the IAR.

To mitigate or remedy these conflicts of interest, the nature of the associations is fully disclosed to the client before effecting transactions.

We will explain the specific costs associated with any recommended investments with you upon request. Additionally, you have the option to purchase investment and insurance products through other brokers or agents who are not affiliated with us. You are not required to do business with Mr. Buselmeier in any of these capacities.

## **ITEM 5      ADDITIONAL COMPENSATION**

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Mr. Buselmeier receives additional compensation for his work as an insurance agent beyond the fee-based compensation he receives providing investment advice through our Firm.

## **ITEM 6      SUPERVISION**

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David Buselmeier is an Investment Adviser Representative of Beacon Capital Management. Mr. Buselmeier is responsible for providing advice to clients. He is supervised by Dan Benson, Executive Vice President. Mr. Benson can be reached at 615- 224-9794. We supervise Mr. Buselmeier by requiring that he adhere to our processes and procedures as described in our firm's Compliance Manual and Code of Ethics and through monitoring his activities accordingly.